

## Profit &amp; Loss Budget vs. Actual

January through July 2024

	Jan - Jul 24	Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
Village of Groton	250.00	250.00
Signage Grant	-76.00	0.00
Nature Conservancy	0.00	15,000.00
Town of Dryden	800.00	200.00
Town of Genoa	200.00	200.00
Town of Moravia	2,000.00	2,000.00
Grant Income	0.00	10,600.00
Town of Sennett	0.00	2,500.00
Village of Moravia	4,000.00	2,000.00
Town of Nilis	0.00	2,500.00
City of Auburn	250,000.00	250,000.00
Town of Owasco	32,000.00	32,000.00
Town of Fleming	7,000.00	7,000.00
Town of Scipio	3,000.00	3,000.00
Other Types of Income	0.00	7,500.00
<b>Total Income</b>	<b>299,174.00</b>	<b>334,750.00</b>
<b>Expense</b>		
Depreciation Expense	4,663.33	7,995.00
Banking fees	15.00	200.00
<b>Business Expenses</b>		
Business Registration Fees	0.00	200.00
<b>Total Business Expenses</b>	<b>0.00</b>	<b>200.00</b>
<b>Contract Services</b>		
Accounting Fees	125.00	4,200.00
Legal Fees	1,075.00	1,500.00
Outside Contract Services	1,187.50	2,500.00
<b>Total Contract Services</b>	<b>2,387.50</b>	<b>8,200.00</b>
<b>Facilities and Equipment</b>		
Property Maintenance	0.00	2,000.00
Utilities	522.56	2,500.00
Depr and Amort - Allowable	0.00	0.00
Property Insurance	0.00	4,000.00
Rent	6,332.46	10,200.00
<b>Total Facilities and Equipment</b>	<b>6,855.02</b>	<b>18,700.00</b>
<b>Operations</b>		
Leased Vehicle	412.59	
Vehicle Replacement	0.00	10,000.00
Nature Conservatory Expense	4,862.72	15,000.00
Lab Testing	0.00	500.00
Insurance - drone	153.00	750.00
Professional Services	350.00	
Advertising	355.27	500.00
Books, Subscriptions, Reference	186.92	100.00
Office Supplies	448.39	1,250.00
Postage, Mailing Service	2.83	100.00
Printing and Copying	675.00	1,000.00
Field Supplies	223.75	1,500.00
Telephone, Telecommunications		
Website Development	0.00	450.00
Telephone, Telecommunications - Other	1,703.54	3,600.00
<b>Total Telephone, Telecommunications</b>	<b>1,703.54</b>	<b>4,050.00</b>
Vehicle Repairs & Maint.	601.40	2,000.00
Fuel	1,719.89	5,000.00
Insurance - Auto and Trailer	11,105.00	5,500.00
<b>Total Operations</b>	<b>22,800.30</b>	<b>47,250.00</b>

**Profit & Loss Budget vs. Actual**

January through July 2024

	Jan - Jul 24	Budget
<b>Other Types of Expenses</b>		
Donations	100.00	
Insurance - Liability, D and O	7,358.02	5,300.00
<b>Total Other Types of Expenses</b>	7,458.02	5,300.00
<b>Payroll Expenses</b>		
Health Insurance	4,004.17	9,800.00
401(K) Match	6,984.09	13,100.00
Disability & Paid Family Leave	416.01	900.00
Payroll Processing fees	713.85	1,400.00
Payroll Taxes	7,100.66	12,110.00
Salaries	94,321.53	195,320.00
Unemployment	862.49	1,239.00
Workers Comp	9,023.96	5,400.00
<b>Total Payroll Expenses</b>	123,426.76	239,269.00
<b>Travel and Meetings</b>		
Mileage	56.13	200.00
Staff Development	851.84	2,000.00
<b>Total Travel and Meetings</b>	907.97	2,200.00
<b>Total Expense</b>	168,513.90	329,314.00
<b>Net Ordinary Income</b>	130,660.10	5,436.00
<b>Net Income</b>	<b>130,660.10</b>	<b>5,436.00</b>

## Profit &amp; Loss Budget vs. Actual

January through July 2024

	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
Village of Groton	0.00	100.0%
Signage Grant	-76.00	100.0%
Nature Conservancy	-15,000.00	0.0%
Town of Dryden	600.00	400.0%
Town of Genoa	0.00	100.0%
Town of Moravia	0.00	100.0%
Grant Income	-10,600.00	0.0%
Town of Sennett	-2,500.00	0.0%
Village of Moravia	2,000.00	200.0%
Town of Nilis	-2,500.00	0.0%
City of Auburn	0.00	100.0%
Town of Owasco	0.00	100.0%
Town of Fleming	0.00	100.0%
Town of Scipio	0.00	100.0%
Other Types of Income	-7,500.00	0.0%
<b>Total Income</b>	-35,576.00	89.4%
<b>Expense</b>		
Depreciation Expense	-3,331.67	58.3%
Banking fees	-185.00	7.5%
<b>Business Expenses</b>		
Business Registration Fees	-200.00	0.0%
<b>Total Business Expenses</b>	-200.00	0.0%
<b>Contract Services</b>		
Accounting Fees	-4,075.00	3.0%
Legal Fees	-425.00	71.7%
Outside Contract Services	-1,312.50	47.5%
<b>Total Contract Services</b>	-5,812.50	29.1%
<b>Facilities and Equipment</b>		
Property Maintenance	-2,000.00	0.0%
Utilities	-1,977.44	20.9%
Depr and Amort - Allowable	0.00	0.0%
Property Insurance	-4,000.00	0.0%
Rent	-3,867.54	62.1%
<b>Total Facilities and Equipment</b>	-11,844.98	36.7%
<b>Operations</b>		
Leased Vehicle		
Vehicle Replacement	-10,000.00	0.0%
Nature Conservatory Expense	-10,137.28	32.4%
Lab Testing	-500.00	0.0%
Insurance - drone	-597.00	20.4%
Professional Services		
Advertising	-144.73	71.1%
Books, Subscriptions, Reference	86.92	186.9%
Office Supplies	-801.61	35.9%
Postage, Mailing Service	-97.17	2.8%
Printing and Copying	-325.00	67.5%
Field Supplies	-1,276.25	14.9%
Telephone, Telecommunications		
Website Development	-450.00	0.0%
Telephone, Telecommunications - Other	-1,896.46	47.3%
<b>Total Telephone, Telecommunications</b>	-2,346.46	42.1%
Vehicle Repairs & Maint.	-1,398.60	30.1%
Fuel	-3,280.11	34.4%
Insurance - Auto and Trailer	5,605.00	201.9%
<b>Total Operations</b>	-24,449.70	48.3%

**Profit & Loss Budget vs. Actual**

January through July 2024

	\$ Over Budget	% of Budget
<b>Other Types of Expenses</b>		
Donations		
Insurance - Liability, D and O	2,058.02	138.8%
<b>Total Other Types of Expenses</b>	2,158.02	140.7%
<b>Payroll Expenses</b>		
Health Insurance	-5,795.83	40.9%
401(K) Match	-6,115.91	53.3%
Disability & Paid Family Leave	-483.99	46.2%
Payroll Processing fees	-686.15	51.0%
Payroll Taxes	-5,009.34	58.6%
Salaries	-100,998.47	48.3%
Unemployment	-376.51	69.6%
Workers Comp	3,623.96	167.1%
<b>Total Payroll Expenses</b>	-115,842.24	51.6%
<b>Travel and Meetings</b>		
Mileage	-143.87	28.1%
Staff Development	-1,148.16	42.6%
<b>Total Travel and Meetings</b>	-1,292.03	41.3%
<b>Total Expense</b>	-160,800.10	51.2%
<b>Net Ordinary Income</b>	125,224.10	2,403.6%
<b>Net Income</b>	<b>125,224.10</b>	<b>2,403.6%</b>